Hartford Quarterly Review

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Hartford 3rd Quarter 2012

- Plan assets increased $12,661,492 in the quarter with the primary reason of investment performance (market increase was 13,347,992.50 for the quarter).

- Contributions for the quarter
  - Participant payroll contributions: $6,005,462.56
  - Participant rollovers in: $815,967.62
  - Inter-provider participant transfers: $237,944.36

- Withdrawals for the quarter
  - Total withdrawals -$5,832,755.46
  - Rollovers out were the largest contributing factor -$1,700,884.35
  - Inter-provider participant transfers $183,347.78
  - Systematic withdrawal options $653,149.85

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Hartford 3rd Quarter 2012

- Total participants with a balance at the end of the quarter was 9172 participants
- Educational activity for 2012

One-on-One meetings with Account Representative	3271
Group Enrollment Meetings Held	387
Participant Seminars	90
Retirement Counseling Sessions	513

- Enrollments
  - 2012: 240 new participants
  - 3rd quarter: 58 new participants
- Average participant balance rose $1,678 to $51,895

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